



## **Proactive RPO & Staffing Solutions Pvt. Ltd.**

*"PROACTIVE SOLUTIONS .... QUALITY SERVICES, ON TIME, EVERY TIME..."*

**CORPORATE BROCHURE – MIDDLE EAST OPERATIONS**



**About Us: (Website: [www.proactiverpo.co.in](http://www.proactiverpo.co.in))**

- A Professionally managed, ten year, young RPO & Staffing Organization, growing 35% year-on-year.
- We're a "**boutique**" recruitment consultancy and strategic resourcing partner dedicated to giving our candidates and clients the unique personal service they deserve. Our focus is in building long term client relationships through our quality of service based on a strong track record of delivery.
- We operate across a range of market sectors providing specialist support in the resourcing of candidates ranging from **entry level positions through middle management to senior management**.
- We have built a team of 40+experienced consultants with rich domain experience in all verticals, spanning across contingent **Permanent Hiring, Contract Recruitment, Bulk Hiring, Head Hunting and customized RPO solutions**, providing our clients with solutions that are tailored to the individual requirement.
- The majority of Proactive Solutions' recruitment is within the India, although some of the assignments undertaken recently have been more geographically diverse having worked Global clients based in UK, USA & Middle East for their Permanent Hiring & RPO requirements.
- We now have established relationships with a range of clients in different market sectors from SME's to MNC's across all verticals.

**Our USP:**

- We provide quality resources with on time service and in shortest Turn-around-time (TAT). Shortening the hiring cycle for our client's talent acquisition needs is our core focus.
- Domain experts & well qualified for each industry vertical with in-depth industry /domain experience for more than a decade.
- Our focus is on knowing client's core business & do competency mapping to propose resources to them
- "Our personable and "proactive" approach to recruitment means we take the time to build relationships with our clients and candidates, to ensure an ideal outcome is achieved.



### **Services and Divisions:**

We have a diverse client base, providing a range of recruitment solutions across a mix of disciplines. The range of recruitment services we offer include:-

- **Permanent Recruitment Solutions**
- **Recruitment Process Outsourcing**
- **Specialist High Value Consultative Search & Selection**
- **Specific Campaign / Volume Requirements / Advert Response Management**

### **Middle East Operations**

Proactive RPO –Middle East Operations was introduced in 2010 when the company’s founders decided to provide a “niche recruitment service” that excelled in customer service aligned with exceptional delivery capabilities. In a market where too many recruitment agencies exist, our key operating principles of integrity, quality and above all our emphasis on delivery differentiate our offering from that of our competitors and enable us to provide a value based service.

Our Vertical Market Expertise covers:

- **Financial Services**
- **Technology/ Software Services**
- **Entertainment & Media**
- **HR & Office Support**
- **Sales & Marketing**
- **Auto / Engineering**
- **Real Estate, Civil & Infrastructure**
- **Retail**
- **Pharma, Healthcare & Wellness**
- **Hospitality**

## Proactive RPO & Staffing Solutions Pvt. Ltd.

Customer care: +91 9321965656 mailto: rpo@proactiverpo.co.in



### Our Process:

Our superior talent acquisition strategy enables our clients to accurately assess each candidate's performance profile as well as the behavioral "fit" for the specific position.

- Our client service based approach means you will have a **designated account manager** who will work closely with you to understand your business, providing continuity of service and ultimately be responsible for delivery.
- All of our account managers are highly experienced recruiters supported by skilled consultants and resourcers to provide you with the required level of support.
- The team have a range of skills, tools and techniques that are all geared to providing a responsive, quality not quantity driven approach.
- Listening to our clients and providing a service that compliments and benefits your recruitment strategy is essential to achieving our goal of a successful long term relationship.

In addition to our service level commitments we apply some basic fundamentals to ensure our clients brand and reputation is well represented in the market place.

- All candidates managed professionally
- Candidates fully briefed and screened prior to submission to client
- Detailed Interview Preparation and Debrief
- Feedback both ways delivered accurately and promptly
- Rejections handled sensitively

### Candidate Attraction:

We believe the only way to provide the highest level of service quality is by continually evolving our recruitment methods to meet the changing market trends.

To this end, our candidate attraction strategies are varied and include everything from

- Online advertising
- Database mining
- Traditional methods of networking and headhunting.

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**Our Commitment:**

**“Total commitment to sourcing the best talented resources for your company in shortest turnaround time”**

We pledge to set the standard for excellence and ethical performance in the provision of human solutions for our clients needs. With our continued passion and ambition of becoming a leading Recruitment Consultancy & RPO Provider, we pride ourselves on our commitment to quality and service delivery and believe that Proactive Solutions RPO & Staffing Solutions can bring a fresh approach to meeting both organizational recruitment challenges and candidate career aspirations.

Our key focus is delivering a **high-quality service** and **customer satisfaction** - we will do everything we can to exceed the expectations of both our clients and candidates.

**Summary:**

Standing out amongst a crowd is impossible to demonstrate on paper. We provide an honest service where our clients can take comfort that their brand in the market place is being represented professionally. We strongly believe that the industry is about effective communication and building strong, long lasting relationships with our clients.

We look forward to hearing from you.

Proactive Solutions Team

**Contact Us:**

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**Middle East Operations**

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